



COMMONWEALTH of VIRGINIA

Joseph W. Guthrie
Commissioner

Department of Agriculture and Consumer Services

PO Box 1163, Richmond, Virginia 23218

May 2, 2023

QUESTIONS AND ANSWERS

Reference – Request for Proposal:	301-23-123 Farmworker Pesticide Safety Training
RFP Dated:	April 14, 2023
Proposals Due:	May 9, 2023 at 2:00 PM EST
Buyer:	Kevin Steinbrecher Director of Procurement and Support Services

The following questions and answers are provided.

1. Will the contractor be responsible to make contacts with the growers and students or how will classes be populated with students?

Yes, refer to page 4 of the RFP, Section III.A.5. The producer and awarded offeror will discuss the number of participants.

2. How many students do you expect in each class?

This is unknown and will depend on the size of the agricultural establishment and the number of workers and/or handlers.

3. Will the contractor be responsible to provide training facilities/classrooms?

The expectation is the awarded offeror will go onsite at a farm or facility and conduct the training. It is possible a producer could offer or have access to another location to be used. If online training can be provided, offerors would be responsible for determining how this service could be conducted to provide effective training. It would be acceptable for the awarded offeror to “group” training sessions among a group of growers who may be in the same area (city, county, or region) who have similar “hiring” seasonal needs.

4. Virginia is almost 43,000 square miles, will classes be required in all 134 counties and political subdivisions?

Though that may be possible, it is not probable classes would be required in all counties and political subdivisions within the Commonwealth.

5. Training in every corner of Virginia will require a major difference in travel costs, can we propose different per class rates depending on class locations?

No, there will only be one "In-person training per session" price regardless of the location.

6. Will VDACS provide audiovisual support?

No.

7. Will the contractor be able to select dates and times for training sessions?

The dates and times need to be mutually agreed upon by the producer and awarded offeror.

8. Does VDACS request the contractor conduct classes during weekends and/or evenings?

Since the dates and times need to be mutually agreed upon by the producer and awarded offeror, weekend or evening classes may be possible.

9. Does VDACS expect all sessions will include both training requirements for workers and training requirements for handlers?

Not necessarily. This training is upon request. A producer may request training for one or both.